乙盛精密工業股份有限公司 ESON Precision Ind. Co., Ltd.

2022年Q1法人說明會 2022 Q1 Investor Conference



Disclaimer

- This briefing and related information released contain predictive information obtained from internal and external sources of the company
- The actual operating results, financial conditions and business prospects of the company in the future may be different from the estimates expressed or implied by these predictive information. The reasons may come from various risks beyond the control of the company.
 - The outlook for the future in this briefing reflects the company's views on the future. The company is not responsible for reminding or updating these views at any time in case of any change or adjustment in the future.

CONTENTS

2022 Q1 Operational Performance

01

2022 Future Prospects

02

Main Topic Statement Announcement

03



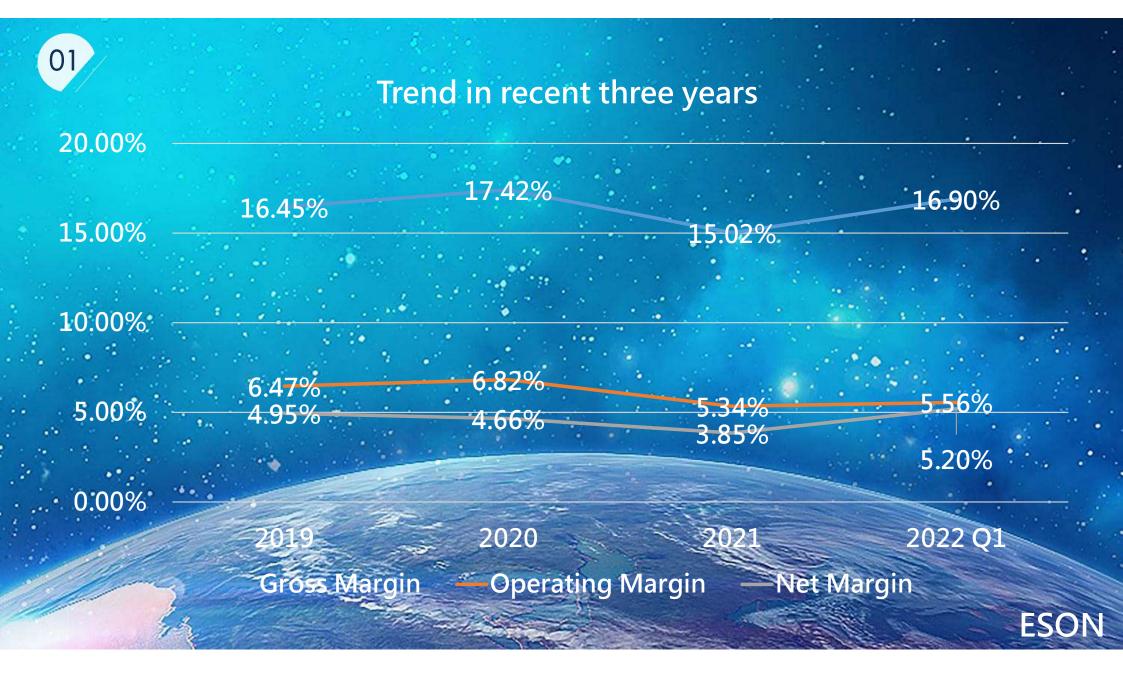
Q&A

01 2022 Q1 Operational Performance



⁰¹ Income Statement

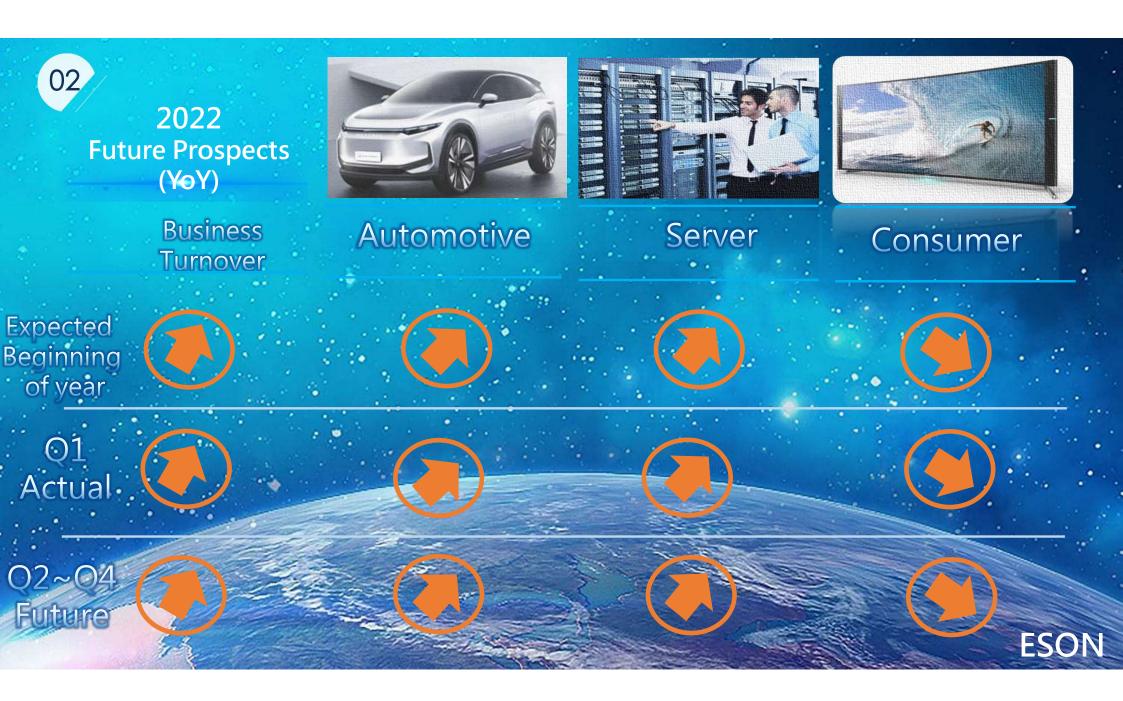
(Unit : KNTD)	2022 Q1	2021 Q1	YoY	2021 Q4	QoQ
Revenue	2,924,079	2,675,828	9.28%	3,301,597	-11.43%
Gross Profit	494,258	455,048	8.62%	523,863	-5.65%
Operating Profit	162,477	169,690	-4.25%	187,901	-13.53%
Profit Before Tax	185,347	183,339	1.10%	160,305	15.62%
Tax Expanse	33,266	46,884	-29.05%	59,760	-44.33%
Net profit attributable to owners of the company	152,081	136,455	11.45%	100,545	51.25%
EPS(dollar)	0.90	0.81	11.11%	0.59	52.54%
Cross Margin	16.90%	17:01%	-0.64%	15.87%	6.49%
Operating Margin	5.56%	6.34%	-12.30%	5.69%	-2.28%
Net-Margin	5.20%	5.10%	1.96%	3.05%	70.49% ESOI



01 **Quarterly Product Ratio** 60.00% 47.89% 41.33%35.35% 43.16% 43.13% 34.10% 31.26% 29.74% 40.00% 18.50% 17.37% 18.41% 16.04% 20.00% .19% 6.33% 5.36% 4.82% 0.00% 2021 Q2 2021 Q3 2022 Q1 2021 Q4 Consumer Automotvie Cloud Others Product Ratio in 2020 **Product Ratio in 2021** 10%-**[8%** 43% 41% 18% 33% 31% ESON

02 2022 Future Prospects





03 Main Topic Statement Announcement



The impacts and strategies of the post-pandemic era



03

hut down/Discontinued Production ack of cabinets < material < supply < logistics block

Man power lack Personnel isolation mobility reduction Declining demand

Transportation cost expand Operating cost expand Financial market volatility (EX ; exchang rate) **Corresponding Strategy**

Actively deploy various factories to digest the orders in hand and reduced the risk of the impact

Take advantage of global layout synergy to meet customers demand

Implement local government's epidemic policies and properly safeguard employee rights

Digital integrated / Management information capabilities

continuous dispersion / Adjust the product and industry constitute



Low earth orbit statellite

03

The business of low orbit satellite has obtained relevant orders. At present, the main products are related mechanical components such us ground receiving equipment

The beginning of the shipment start at the first quarter, it is expected to increase quarter by quarter, the injecting revenue; it is estimated that it can contribute about 5%~6% of annual revenue



